

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 03574 161023Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 NSAE-00 TRSE-00
/029 W

-----041725 161655Z /41

R 160918Z APR 78
FM AMEMBASSY TEHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 7853

UNCLAS TEHRAN 3574

EO 11652: N/A
TAGS: BBSR IR
SUBJ: WTDR/FTI: IRAN TRACTOR MFG. CO.

REF: 77 USDOC 22453

1. IRAN
OFFICE USE: 2. 507 3. 4.01
5. IRAN TRACTOR MFG. CO.
6. IDRO BUILDING, JAME-JAM ST. ON PAHLAVI AVENUE
7. TEHRAN
8. CONTRACT: MR. FOULADION
9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE: MR. YAGHOUBI, ASST. MANAGING DIRECTOR
10. PHONE: 294165 11. TELEX: NA
12. CABLE: IDRO TN
13. ESTABL: 1967 14. EMPL: 1532 15. SIZE: LARGE
16. REPUTATION: (Y) GOOD 17. RPT DATE: 4/78
OFFICE USE: 18. NA 19. NA 20. NA
21. NA 22. NA
23A. 35230 MFG. DIST. TRACTORS, AGRICULTURE
23B. 35230 MFG. DIST. TRAILERS, FARM
24. FOREIGN SALES: LOCAL ONLY
25. FINANCIAL REFS: BANK MELLI IRAN:
26. TRADE REFS: NA
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TEHRAN 03574 161023Z

27. FOREIGN FIRMS REPRESENTED: NA
28. POST EVALUATION: IRAN TRACTOR MFG. CO. (ITMCO) HAS FAILED
TO RESPOND TO EMBASSY'S QUESTIONNAIRE DESPITE REPEATED ATTEMPTS.
FOLLOWING REPORT WAS COMPILED FROM IDRO'S CATALOG AND INFORMA-
TION OBTAINED FROM BANKING SOURCE: ITMCO A SUBSIDIARY OF
IRAN DEVELOPMENT AND RENOVATION ORGANIZATION (IDRO), WAS
FORMED IN 1967 TO MANUFACTURE TRACTORS ON JOINT BASIS WITH

A ROMANIAN COMPANY. THE PLANT IS LOCATED IN THE NORTHERN
IRANIAN CITY OF TABRIZ. INITIAL PRODUCTION OF 5000 UNITS
PER YEAR HAS BEEN INCREASED TO 10,000. LATER ITMCO SIGNED
AN AGREEMENT WITH MASSEY FERGUSEN OF U.K. TO MANUFACTURE
20,000 TRACTORS AND 30,000 PERKINS DIESEL ENGINES. ITMCO
HAS PURCHASED MACHINERY FOR CASTING WITH CAPACITY OF
70,000 TONS ANNUALLY. THEY HAVE ALSO PURCHASED FORGING
EQUIPMENT WITH A CAPACITY OF 12,000 TONS ANNUALLY. FIRM
EMPLOYS 1532 AND HAS ON SITE TRAINING FACILITIES.
PERSONNEL ARE ALSO SENT ABROAD FOR TRAINING. COMPANY'S
PRODUCTION LAST YEAR WAS 8,538 ROMANIAN TRACTORS AND 3030
TRAILERS; 4,289 MASSEY FERGUSON TRACTORS AND 46 TRAILERS.
ITMCO HAS RECENTLY BOUGHT CONTROL OF IRAN AGRI PARTS CO.
AND JOHN DEERE IRAN. ACCORDING TO RELIABLE LOCAL BANKING
SOURCE ITMCO HAS A REGISTERED CAPITAL OF 250 MILLION RIALS
OF WHICH 36 PERCENT HAS BEEN PAID IN. FIRM IS MANAGED BY
MR. FOULADION. HIS ASSISTANT IS MR. YAGHOUBI. IRAN
TRACTOR IS A WHOLELY OWNED GOVERNMENT ENTITY. EMBASSY
RECOMMENDS IT AS A TRADE CONTACT.
29. PREP: A.A. RAZBAN APPR: DAVID E. WESTLEY
SULLIVAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 apr 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TEHRAN03574
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780163-0923
Format: TEL
From: TEHRAN
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780451/aaaabrnr.tel
Line Count: 83
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cd0728ad-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: ONLY
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2953156
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: IRAN TRACTOR MFG. CO.
TAGS: BBSR, IR
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/cd0728ad-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014